

VIETNAM DAILY

[Market Commentary]

Vietnam's stock market ended lower with a decline in liquidity, weighed down by industrial park developers and steelmakers

[Futures/ETFs]

Futures contracts fell alongside the VN30-Index

[Market Movers]

TNG, SHB

[Company Updates]

STB

November 3, 2022

		Chg
	Index	(%, bp)
Ho Chi Minh	1,019.81	-0.33
VN30	1,023.80	-0.13
VN30 futures	1,001.10	-1.95
Hanoi	210.74	-0.43
HNX30	349.00	-0.46
UPCoM	75.66	-0.46
USD/VND	24,838	+0.02
10-yr govt bond (%)	4.96	+2
Overnight rate (%)	6.42	+98
Oil (WTI, \$)	88.63	-1.52
Gold (LME, \$)	1,625.29	-0.61



Market Commentary

VNIndex 1,019.81P (-0.33%) Volume (mn shrs) 442.9 (+1.0%) Value (U\$mn) 317.6 (-21.9%) Vietnam's stock market ended lower with a decline in liquidity, weighed down by industrial park developers and steelmakers. Foreigners were net buyers, focusing on Vinhomes (VHM, +0.2%), Vinamilk (VNM, +2.2%), and Masan Group (MSN, +5.4%).

HNXIndex 210.74P (-0.43%) Volume (mn shrs) 42.1 (-14.9%) Value (U\$mn) 21.6 (-24.2%) The US Federal Reserve (FED) announced raising its benchmark interest rate by 75 basis points in its drive to rein in inflation and hinted at a break at its December meeting.

UPCoM 75.66P (-0.46%)
Volume (mn shrs) 20.3 (-2.6%)
Value (U\$mn) 8.2 (-21.7%)

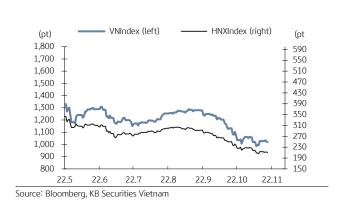
The Ministry of Agriculture and Rural Development estimated rice exports at 700 thousand tons or USD334 million last month, with export prices ranging from USD425–430/ton, the highest level since November 2021. After the first ten months of the year, exports reached 6.07 million tons or USD2.94 billion, an increase of 17.2 % YoY in volume. The positive news boosted The Pan Group (PAN, +0.5%).

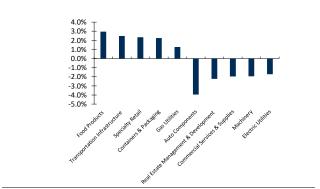
Net foreign buy (U\$mn) +10.3

Toyota announced to lower its 2022 output target in the event of chip shortages, making Vietnam Engine And Agricultural Machinery (VEA, -1.5%) decrease.

VN Index & HNX Index

VN Index sector performance

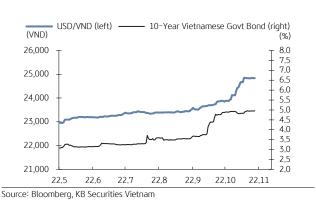




Source: Bloomberg, KB Securities Vietnam

USD/VND & 10-year government bond rates

Vietnam – 3-mth cumulative net foreign buy





Source: FiinPro, KB Securities Vietnam

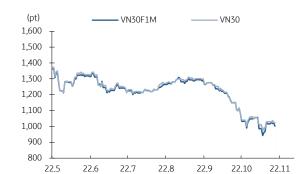
Futures/ETFs

VN30 1,023.80P (-0.13%)
VN30 futures 1,001.1P (-1.95%)
Open 1,011.0P
High 1,024.0P
Low 1,001.1P

Futures contracts fell alongside the VN30-Index. The basis opened at -15.2bps, then gradually narrowed down but remained negative during the session and closed at the intraday low of -22.7bps, showing investors' conservativeness. Trading volume decreased today.

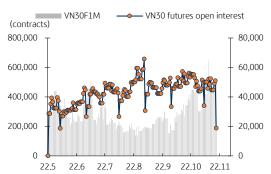
Contracts 393,954 (-19.6%)

VN30 futures & VN30 index



Source: Bloomberg, KB Securities Vietnam

VN30 futures volume & open interest



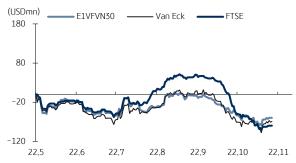
Source: Bloomberg, KB Securities Vietnam

Front month VN30 futures basis



Source: Bloomberg, KB Securities Vietnam

Vietnam ETFs - 3-mth cumulative net buy

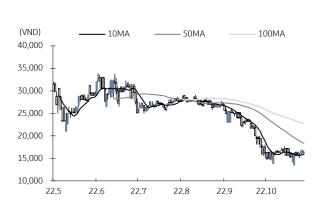


Source: FiinPro, KB Securities Vietnam

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Market Movers

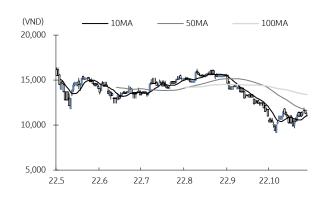
TNG Investment and Trading (TNG)



Source: Bloomberg, KB Securities Vietnam

- TNG closed flat at VND16,300.
- Last month, TNG recorded VND25 billion (down 29% compared to the July-to-September average) in earnings and VND570 billion (up 23% YoY) in sales revenue. Specifically, exports contributed VND560 billion or 98% of total revenue. Exports to the US (TNG's main market) enjoyed the biggest growth (representing 40% of the export turnover), followed by France, Canada, Russia, the Netherlands, Germany, etc.

Saigon Hanoi Commercial Bank (SHB)



Source: Bloomberg, KB Securities Vietnam

- SHB closed down 1.17% to VND11,100.
- SHB announced the stock dividend payment for 2021 of 15%, with the record date being November 24, 2022.

Analyst Nguyen Duc Huy huynd1@kbsec.com.vn

Sacombank (STB)

Bright spots emerged in 3Q2022

Net interest margin bounced back better than expected

- In the third quarter of 2022, the average earnings yield rose substantially after Sacombank (STB) boosted the allocation of accrued interest (2021 and 6M22). Specifically, the average lending rate rose by 3.16 percentage points QoQ to 9.44%, which is equivalent to the prepandemic level. Besides, the increase in interbank deposits (+115.8% YTD) also helped improve the earnings yield amid surging interbank rates.
- The average cost of funds was up 0.18 percentage points QoQ and flat YoY. STB's customer deposits were primarily short-term ones with maturities ranging from one to six months (~80%) and interest rates up 0.5 percentage points during the first nine months of the year.
- 3Q22 net interest margin (NIM) touched 4.43%, the highest quarterly NIM since 2015.

Profits grew well despite large provision expense

- Thanks to a sharp rise in NIM, 3Q22 net interest income (NII) doubled QoQ and was up by 73% YoY to VND5,762 billion.
- Net fee and commission income reached VND1,032 billion (-40.7%QoQ and +74.9% YoY).
 Foreign exchange and gold dealings brought in VND220 billion, and net other income was VND41 billion (flat YoY).
- Total operating income (TOI) climbed to VND7,056 billion (+15.1%QoQ and +68.1%YoY). CIR (cost income ratio) dropped to 43.9%, much below the average of 55% previously.
- The provision expense was VND2,425 billion in 3Q22 (+10%QoQ and +155%YoY), with approximately VND2,200 billion for VAMC (Vietnam Asset Management Company) bonds.
- Profit before tax in the third quarter picked up 85.7% YoY to VND1,532 billion. After the first nine months of the year, the figure was VND4,440 billion (+36.6%YoY), completing 84% of the year plan.

Credit and deposit growth saw positive improvement

- 9M22 credit growth reached 8.5% YTD, still within the limit of 11% assigned by the State Bank of Vietnam (SBV). Although the bank's strategy is consistent with the orientation of the SBV, which is to focus on lending to production and household businesses, we do not expect the SBV to expand credit room for STB.
- Deposits hit VND456 trillion, up 7.1% YTD, which is above the industry standard of 4%.
 Capital mobilization from the interbank market and the issuance of valuable papers increased by 16.2% and 26.4% YTD, respectively.
- However, 3Q22 LDR (loan-to-deposit ratio) was still at 83.8%, nearing the prescribed limit of 85%.

KBSV Model Portfolio

KBSV Research Team

Investment approach:

- Seeks to outperform the VN30 Index by identifying the most attractive stocks within our coverage universe over the next 3 months
- Employs a risk-managed exit strategy that sets a profit target of +30% and stop loss of -15%
- Uses an equal-active-weight (with monthly rebalancing method) approach that allocates 100% of the portfolio to stocks that, at times, can include a VN30 index ETF

	VN30 Index	Master Portfolio
Daily return	-0.13%	-0.19%
Cum, return	-33.33%	-23.71%

Performance vs VN30 Index



KBSV domestic model portfolio

Ticker	Inclusion date	Close 22/11/03	Daily return (%)	Cumulative return (%)	Main investment catalysts
					- Optimizing revenue from DMG & TGDD chains
Mobile World (MWG)	19/08/09	49,500	3.1%	24.2%	- BHX expects to reach break- even point soon at stores and distribution centers
(IVIVVG)					- In the long term, BHX aims to capture 10-15% of the food retail market
					- High crack spreads would boost BSR's revenue and profit
Binh Son Refinery (BSR)	22/06/30	17,800	- 1.7%	-36.5%	- BSR has been conducting a feasibility report on upgrading & expanding the Dung Q $$
Discouling and Institute					- Strong topline supported by transaction volumes (2018 +34%) & ASPs (2018 +5%)
Phu Nhuan Jewelry (PNJ)	19/03/22	102,000	0.9%	31.9%	- Strongest customer base to capture lucrative watch segment (5% of sales by 2022E
(1 140)					- Core business activities growing again after the "ERP" incident
					- NTC-3 is expected to be the main growth force in 2022
Nam Tan Uyen (NTC)	21/11/11	138,500	-2.2%	-26.3%	- Positive long-termoutlook for industrial park industry
(1110)					- Healthy financial structure
5 () []					- Office lease management & E-town Central occupancy generates stable cash flow
Refrig Elec Eng (REE)	18/10/11	75,300	0.3%	154.0%	- Strategic investments in utility industry provides stable/long-term dividend stream
FDT Com					- Software outsourcing foothold in Japan/US/Asia-Pacific/EU drives 25% overseas C
FPT Corp (FPT)	18/09/06	74,100	0.1%	205.0%	- Telecoms stable 15% growth/solid subscriber growth & profitable Pay-TV from 2020l
(** *)					- 20%+ earnings momentum by 2020E
Mintin Doub					- Building on strong earnings recovery in 2019 & optimistic outlook for 2020
Vietin Bank (CTG)	20/01/31	23,600	- 1.7%	27.0%	- Growing expectations for capital increase in 2020 to offset loan-growth concerns
(5.5)					- Already improved asset quality and benign credit risks for 2020
DV 0					- Gain benefit from growing LNG demand
PV Gas (GAS)	20/12/11	111,400	1.3%	49.9%	- Expectation on global oil price recovery
(67.6)					- Attractive valuation
					- Steel consumption starts to rebound
Hoa Pha Group (HPG)	19/12/04	15,200	- 1.0%	37.9%	- Construction steel prices show signs of rising again
(111 0)					- Increased capacity from Dung Quat project helps HPG expand market share
Kinhbac City					- Strong pricing for upcoming land sales after Trang Due urban land sales in 4Q19
Development	20/03/09	17,700	- 1.1%	74.2%	- Beneficiary of more production facilities from EU companies after EU- Vietnam FTA
(KBC)					- Re-location of supply chains from China after COVID-19 scare

Source: Bloomberg, KB Securities Vietnam

Market Monitors

Ho Chi Minh - Net foreign buys/sells

	Chg	For, own	Net buy
Ticker	(%)	(%, -1d)	(VND bn)
VHM	0.2%	22.9%	61.7
VNM	2.2%	55.5%	61.0
MSN	5.4%	29.5%	43.4
SSI	0.0%	34.2%	33.1
DGC	0.7%	15.2%	21.0
	Chg	For, own	Net sell
Ticker	(%)	(%, -1d)	(VND bn)
HPG	-1.0%	19.7%	-52.9
CTG	-1.7%	26.9%	-17.8
KBC	-1.1%	16.9%	-17.2
KDC	0.8%	28.7%	-10.1
HDB	-2.7%	18.1%	-7.9

Source: FiinPro, KB Securities Vietnam

Sectors - Top 5 best/worst weekly performance

-		
	Chg	Key
Top 5 best performers	(%)	stocks
Containers & Packaging	7.8%	TDP, SVI, MCP, TPC
Health Care Providers & Services	7.6%	TNH, JVC, VMD
Capital Markets	5.2%	SSI, VND, HCM, VCI
Transportation Infrastructure	4.0%	GMD, LGC, CII, HAH
Air Freight & Logistics	3.6%	TMS, SCS, STG, ASG
	Chg	Key
Top 5 worst performers	(%)	stocks
Metals & Mining	-12.1%	HPG, HSG, NKG, KSB
Industrial Conglomerates	-6.7%	REE, BCG, PET, EVG
Specialty Retail	-6.7%	MWG, FRT, CTF, HAX
Electric Utilities	-6.0%	PGV, NT2, PPC, TTA
Energy Equipment & Services	-6.0%	PVD, PVT

Source: Bloomberg, KB Securities Vietnam

Hanoi – Net foreign buys/sells

Ticker	Chg (%)	For. own (%, -1d)	Net buy (VND bn)
PVS	-2.2%	11.9%	1.5
TNG	0.0%	4.6%	1.4
SD5	-1.2%	6.2%	0.2
PVI	-1.3%	58.8%	0.2
NDX	0.0%	4.0%	0.1
	Chg	For. own	Net sell
Ticker	(%)	(%, -1d)	(VND bn)
IDC	-1.6%	0.4%	-2.5
HUT	-1.8%	0.8%	-0.9
PLC	0.5%	1.1%	-0.4
MBS	-1.5%	0.7%	-0.2
TVD	-1.2%	3.3%	-0.2

Source: FiinPro, KB Securities Vietnam

Sectors - Top 5 best/worst monthly performance

	Chg	Key
Top 5 best performers	(%)	stocks
Air Freight & Logistics	6.8%	TMS, SCS, STG, ASG
Gas Utilities	1.2%	GAS, PGD, PMG
Construction Materials	0.0%	HT1, PTB, GAB, ACC
Transportation Infrastructure	-1.0%	GMD, LGC, CII, HAH
Beverages	-1.7%	SAB, BHN, SMB, SCD
	Chg	Key
Top 5 worst performers	(%)	stocks
Unclassified	-29.8%	CKG, PSH, NHH, ABS
Machinery	-28.5%	TCH, HHS, SRF, SHA
Metals & Mining	-27.7%	HPG, HSG, NKG, KSB
Construction & Engineering	-25.7%	DIG, HDG, VCG, PC1
Health Care Providers & Services	-21.8%	TNH, JVC, VMD

Source: Bloomberg, KB Securities Vietnam

Vietnam - Focus stocks

VIC VINGROUP STATE VISCOM VISCOM VINGROUP STATE VIC VINGROUP STATE VINGROUP STA	2 2.3 8 9.5 9 -12.9 2 0.2 11 5.4 8 18 1.1 -2.7 6 13.7 7 -15 0 5.7 4 0.9 7 -3.6 1.1 7.5	02 23 95 12.9 02 54 18 2.7 13.1 -15 5.7 0.9 -3.6 7.5	1M -0.7 -10.7 -0.4 -21.5 -11.7 -28.3 3.4 4.6 -14.5 9.3 2.9 -5.6 -13.0 -10.2 -10.9	-424513.6 -29.2 -50.3 -61.3 -7.4 -1148.3 -26.1 -35.2 -48.2
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staples MSN MASAN GROUP CORP 79,250 111,712 110,893 16.5 218 15.7 -51.9 15.0 17.6 3.2 2.7 5.4 (4,855) (4,855)	.4 2.9	2.9	-9.1	-40.
HNG HOANG ANH GIA LA 12,450 (600) (0.8) 48.8 1.0	.0 -3.0	-3.0	-20.2	-65.7
VJC VIETJET AVIATION 131,800 69,042 33,401 11.0 43.4 27.5 -88.5 7.5 16.4 2.2	.2 -4.9	-4.9	-6.6	-20.0
Industrials GMD GEMADEPT CORP 33,100 9,976 39,461 10.8 16.0 14.4 -57.0 13.7 13.9 2.1 19 3.4 (transport)	.4 3.1	3.1	-0.3	0.0
CII HO CHIMINH CITY 22 600 5,398 75,715 38.4 5.6 30.0 65.7 14.3 2.4 0.7 0.7 19	.9 2.8	2.8	-9.7	-65.0
ROS FLCFAROSCONSTR 3670 2.083 #N/A 464	-	-	-	
(091) (#N/A) 152.773 Industrials GEX GELEX GROUP JSC 15,802 (45) 37.714.4 0.0	.0 3.6	3.6	-26.6	-68.0
(capital (452) (5.3) Q00ds) CTD COTECCONS CONSTR 73.200 5,438 22,267 3,6 38.2 7,6 52.4 10 4.8 0			-21.8	-61.6
(236) (0.9) REE REE 51,826 (800) (1.5) (236) (0.9) 0.0 10.6 10.4 -4.5 16.4 15.3 1.5 1.3 0.3	1.1 -26		_ ==	25.3

Source: Bloomberg, KB Securities Vietnam

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Vietnam – Focus stocks

Sector	Code	Company name	Price	мкt cap (VNDbn,	Trading value	For avail	P/E	(X)	EPS CAG R	ROE	(%)	P/B	(X)	Pe	rforma	nce (%	b)
	Code			USD mn)	(VNDmn	(%, -1d)	20E	21E	(%)	20E	21E	20E	21E	1D	1W	1M	YTD
	GAS	PETROVIETNAM GAS	90,100	172,447 (7,494)	39,484 (1.6)	46.1	15.3	16.2	-17.5	24.5	21.0	3.7	3.3	1.3	1.3	4.1	15.8
Utilities	NT2	PETROVIETNAM NHO	22,850	6,578 (286)	37,273 (1.5)	31.4	9.3	9.1	-10.5	18.2	16.8	1.5	1.4	-6.8	-10.0	-9.6	-8.9
	PPC	PHA LAITHERMAL	26,200	8,400 (365)	1,425 (0.1)	34.1	16.5	7.5	-5.1	4.7	9.9	0.9	0.9	-2.4	-10.8	-12.5	-41.6
	HPG	HOA PHAT GRP JSC	24,986	145,287 (6,314)	542,097 (22.2)	18.0	4.0	3.5	21.9	21.4	20.5	0.8	0.7	-1.0	-12.6	-23.0	-57.4
	DPM	PETROVIETNAM FER	17,400	6,809 (296)	134,899 (5.5)	36.5	3.5	5.2	-0.5	40.1	23.5	1.2	1.1	1.8	-8.7	-3.7	-16.0
M aterials	DCM	PETRO CA MAUFER	13,650	7,226 (314)	158,952 (6.5)	46.5	4.8	7.2	-4.5	41.5	22.9	1.7	1.5	2.0	-7.0	-2.2	-16.5
	HSG	HOA SEN GROUP	18,864	11,063 (481)	143,731 (5.9)	38.9	5.0	4.2	67.9	11.8	12.9	0.5	0.5	-4.0	-9.5	-13.8	-61.8
	AAA	AN PHAT BIOPLAST	12,864	3,138 (136)	19,538 (0.8)	97.2	-	-	17.2	-	-	-	-	-1.0	0.1	-15.1	-61.3
	PLX	VIETNAM NATIONAL	56,100	68,375 (2,972)	31,836 (1.3)	4.6	19.4	10.5	-51.0	6.3	11.7	1.2	1.9	-0.2	0.5	-9.6	-45.7
Energy	PVD	PETROVIETNAM DRI	17,727	9,854 (428)	190,802 (7.8)	39.9	125.0	16.1	-11.9	0.3	4.2	0.6	0.6	0.3	-8.0	-6.0	-22.8
	PVT	PETROVIET TRANSP	17,900	5,793 (252)	27,504 (1.1)	35.9	7.3	7.3	2.2	13.1	12.2	-	0.7	-1.7	-2.3	-5.8	-28.6
	MWG	M OBILE WORLD INV	46,500	65,024 (2,826)	164,973 (6.8)	0.0	13.0	9.5	14.4	24.6	28.5	2.4	2.0	3.1	-7.1	-16.9	-27.2
	PNJ	PHU NHUAN JEWELR	87,500	19,895 (865)	30,164 (1.2)	0.0	14.1	12.2	2.4	24.2	21.7	2.8	2.4	0.9	-1.5	2.4	6.0
Consumer discretionary	YEG	YEAH1GROUP CORP	40,300	1,261 (055)	1,029 (0.0)	70.6	-	-	-	-	-	-	-	-2.5	-4.1	-35.6	-54.5
	FRT	FPT DIGITAL RETA	18,800	2,227 (097)	141,707 (5.8)	30.3	17.1	13.7	-75.2	27.8	25.6	3.9	3.1	-1.2	-5.1	12.3	14.7
	PHR	PHUOC HOA RUBBER	61,900	8,387 (365)	25,845 (1.1)	34.6	7.0	6.0	41.2	28.8	23.5	1.6	1.4	0.0	2.2	-20.1	-42.5
Healthcare	DHG	DHG PHARMACEUTIC	100,300	13,114 (570)	884 (0.0)	45.4	13.5	12.5	10.7	21.3	20.6	-	-	-0.5	-2.5	0.0	-24.2
. realtricare	PME	PYMEPHARCOJSC	80,200	6,016 (261)	#N/A (#N/A)	11.7			1.6								
IT	FPT	FPT CORP	56,667	61,301 (2,664)	88,718 (3.6)	0.0	15.3	12.4	15.5	28.5	29.0	3.9	3.2	0.1	-2.2	-3.8	-4.4

Source: Bloomberg, KB Securities Vietnam

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Investment ratings & definitions

Investment Ratings for Stocks

(hacad on a	xpectations for	abcaluta c	rica asiac	aver the save	(months)
(Daseu on ex	xpectations for	absolute t	orice dallis	over the next	. O IIIOIIUIS)

Buy:	Hold:	Sell:
+15% or more	+15% to -15%	-15% or more

Investment Ratings for Sectors

(based on expectations for absolute price gains over the next 6 months)

Positive:	Neutral:	Negative:
Outperform the market	Perform in line with the market	Undernerform the market

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